Media Release

Kia Motors New Zealand



NEWS

November 2017

Record making fuel economy coming to New Zealand with the Kia Niro

AUCKLAND - November 2017

Kia is set to boost its SUV range in New Zealand with the introduction of a model that has set an impressive record for fuel economy.

The Kia Niro will go on sale in the first quarter of 2018 after it went through a successful evaluation process with media and consumers over the past ten months. It will join the top-selling Kia Sportage and Kia Sorento in an expanding Kia Motors SUV line up in New Zealand.

Niro is the first dedicated Hybrid SUV to be produced anywhere in the world, built especially to run on the combined power of a fuel-efficient petrol engine and an electric motor.

Its official factory combined use fuel economy of 3.8 L/100km for a model on 16-inch wheels was put to the test in America when a Kia Niro was driven across the USA from coast to coast using expert drivers. It set a Guinness World Record® of 76.6mpg (3.69L/100km) for the lowest fuel consumption for a hybrid car.

But the exciting news for New Zealand motorists is that the Niro Hybrid model will also be joined by the brand new Niro PHEV (Plug-in Hybrid Electric Vehicle), which can achieve

considerably better fuel economy thanks to its larger battery pack and bigger electric motor, allowing it to travel distances under electric power alone.

Factory figures for the Kia Niro Plug-in suggest 1.3L/100km, could be achieved on mixed use and regular charging of the battery.

Todd McDonald, General Manager of Kia Motors New Zealand says: "The Niro Plug-in is not just a fuel-efficient vehicle, but it's a great SUV as well and we are excited to be able to bring it to New Zealand and add it into our very popular SUV range."

Niro also featured strongly in the annual vehicle reliability survey recently published by the influential Consumer Reports organisation, helping to propel Kia Motors into the top three overall.

The result came as no surprise, as Kia has been winning respect for its excellent reliability in a number of surveys over the past two years.

In the latest Consumer Reports table, Kia climbed two places since the previous survey to now sit in third place, just behind Lexus and Toyota and ahead of many respected European and other Asian brands.

The survey – one of the largest of its kind undertaken anywhere in the world – saw more than 640,000 new vehicles scrutinized over the past 12 months, with owners asked to rate the reliability on a range of criteria, from mechanical items such as engines and transmissions, through to electrical architecture and infotainment systems.

Using this information, Consumer Reports constructed a Predicted Reliability Score on a 0-to-100 point scale, with the average rating falling between 41 and 60 points. Better-than-average ratings or worse-than-average ratings fall on either side of that range. Kia vehicles had an average reliability score of 71.

Consumer Reports was impressed with the 5-door Niro Hybrid, especially the outstanding

fuel economy and the vehicle's versatility. The Niro Hybrid is powered by a 1.6-litre petrol

engine in conjunction with an electric drive unit.

With the lithium-ion battery located under the rear seat, it creates a flat cargo floor when the

rear seats are folded, which got the thumbs-up from the Consumer Reports team because it

allows more usable space than other Hybrid competitors.

The new Plug-in version of the Niro, which has only recently been released to international

markets, has a larger battery pack and can travel up to 40 kilometres on battery power alone,

without the assistance of its petrol engine.

-000-

Photo caption:

The Kia Niro SUV, capable of returning up to 1.3L/100km in the Plug-in model, will

go on sale in New Zealand in 2018.

About Kia Motors New Zealand

Kia Motors New Zealand Limited (www.Kia.com/NZ) – a maker of quality vehicles for the young-at-heart is a subsidiary of Kia Motors Corporation (KMC) which was founded in 2006 and sells and services high quality, class leading vehicles like the Soul, Cerato, Optima, Sportage and Sorento through a network of 23 dealers nationwide. Kia Motors New Zealand manages the New Zealand operation from its Auckland headquarters. Kia's brand slogan "The Power to Surprise" represents the company's global commitment to surprise the world by providing

exciting & inspiring experiences that go beyond expectations.

Prepared on behalf of Kia Motors New Zealand Ltd by John Ellegard, Stanford James Public Relations and Marketing Communication. Ph 09-815 0589, email john.ellegard@xtra.co.nz.